

# Improving cyber resilience

Cutting edge risk management services to help build resilience and minimize cyber risk.



Our global Cyber Services Snapshot report reveals that the **complexity of cyber claims continues to increase**, and the costs can be high.

Clients are demanding **help** on how to improve their cyber defences against the constant threat of a cyberattack.

## Your cyber resilience action plan is here:

You asked for even **more** solutions, and we've delivered.

Regardless of where your clients are on their cybersecurity journey, our newly upgraded cyber resilience offerings will accelerate their knowledge and understanding to minimize their risks.

All US clients with Beazley Breach Response (BBR), InfoSec, and MediaTech policies are eligible.

**\$4.9M**

average cost of data breach caused by phishing\*

**82%**

of cyber incidents caused by human error\*\*

## Help your clients improve their cyber resilience:

### NEW: Improving cyber resilience

- Ransomware & business email compromise workshops
- Crisis communication workshops & incident response plan
- Enterprise cybersecurity strategy for C-suite

### NEW: Reducing human error

- Simulated phishing attack campaigns
- Discounted anti-phishing tools and assessments
- Business continuity planning for the C-suite

**More options: new cyber resilience offerings**

### NEW: Managing digital risks

- Phishing-resistant Multi-Factor Authentication (MFA)
- Ransomware readiness assessments
- Microsoft 365 cybersecurity assessment

### NEW: Discounted vendor services

- Ethical phishing campaign service (Arsen)
- Phishing-resistant Multi-Factor Authentication (MFA)
- Board of directors presentation on data security (Polsinelli)

\* IBM: [Cost of a data breach 2022](#) | IBM

\*\* Verizon Data Breach Investigation Report: [DBIR Report 2022 - Results and Analysis - Not the Human Element](#) | Verizon Business

## Risk management offerings: quick glance summary

	Free offerings for cyber clients	30K+ premium	50K+ premium	100K+ premium
<b>Available throughout the policy year</b>				
Risk management portal	✓	✓	✓	✓
Employee training	✓	✓	✓	✓
Vendor discounts	✓	✓	✓	✓
Risk management webinars	✓	✓	✓	✓
Onboarding video	✓	✓	✓	✓
Secure, out-of-band incident response preparation room	✓	✓	✓	✓
Onboarding call with Cyber Services*	✓	✓	✓	✓
Incident Response Plan (IRP) review*	✓	✓	✓	✓
<b>One risk management offering per policy year</b>				
M365 cybersecurity assessment		✓	✓	✓
Ransomware and BEC best practices workshop		✓	✓	✓
IT rationalization assessment		✓	✓	✓
Crisis communications workshop		✓	✓	✓
Crafting an IRP workshop		✓	✓	✓
Phishing-resistant MFA keys		Up to 30 keys	Up to 60 keys	Up to 100 keys
One-year phishing campaign assessment (managed by insured)		Up to 200 users	Up to 1000 users	Up to 2000 users
One-year phishing campaign assessment (vendor-managed)			Up to 500 users	Up to 1000 users
Board of directors presentation on data security			✓	✓
IR workshop with tabletop			2-hr virtual	4-hour onsite
Information security best practices session			2-hr virtual	2-hr virtual
Business continuity planning workshop			2-hr virtual	4-hr onsite
Ransomware readiness assessment				✓
C-suite/Board training on cyber resiliency				✓

\* Cyber policyholders with annual revenue of \$35M or more

### How to schedule a risk management offering for a cyber client

For further information or to start scheduling a risk management offering, please email us at [cyber@beazley.com](mailto:cyber@beazley.com)

Please note that risk management offerings such as tabletops or workshops are to be scheduled in advance to allow time for all the necessary stakeholders to be included. For those, a policyholder must have a scheduled date on the calendar 90 days before the policy expires in order to have the risk management offering covered under their policy. If the risk management offering is cancelled or postponed, it will be counted under the next policy period.

**[cyber@beazley.com](mailto:cyber@beazley.com)**

Contact us today to get the conversation started

# Take action: improving cybersecurity strategy

Help your clients accelerate their cyber defences and protect their business. Clients can access these benefits at no additional cost.

Cyber clients are eligible for	Option 1	Option 2	Option 3
<p>Access to our in-house risk management portal packed with the tools to develop and improve data privacy and cybersecurity.</p> <p><b>Free employee cybersecurity training</b> to reduce cybersecurity incidents caused by employee error.</p> <p><b>Discounts</b> for premium anti-phishing tools and training from vendors.</p> <p>Monthly <b>live webinars on emerging cyber threats</b> and practical advice on minimising the risk.</p> <p>An <b>onboarding video</b> explaining how our team supports and guides clients through an actual or suspected cyber incident.</p> <p>A <b>CYGNVS incident preparation room</b> that provides a platform for secure, out-of-band, mobile-accessible communications during an incident.</p> <p><b>Dedicated onboarding call*</b> 45-60 minute session with our experts on how we partner during an actual or suspected cyber incident.</p> <p><b>Incident response plan (IRP) review*</b> A thorough review and improvements for your client's incident response plans.</p> <p>* middle market \$35M+ annual revenue</p>	<p><b>Clients whose premium is \$30,000 or more may also select one offering per policy year</b></p> <p><b>Microsoft 365 cybersecurity assessment</b> Reduce business email compromise risk with streamlined review and actionable changes to M365 configuration <b>Typical cost: 7K per tenant</b></p> <p><b>Phishing-resistant MFA keys</b> FIDO2-compliant keys from Yubico for up to 30 users. <b>Typical cost: 1,5K</b></p> <p><b>Phishing campaign assessment</b> Use Arsen's platform to self-manage campaigns for up to 200 users. <b>Typical cost: 4.5K</b></p> <p><b>Ransomware and BEC best practices workshop (no tabletop)</b> 2-hr virtual or onsite workshop covering the two cyberattacks that concern clients most. <b>Typical cost: 15K</b></p> <p><b>IT rationalization assessment</b> A review of all cybersecurity products with a GAP analysis to highlight areas to improve. <b>Typical cost: 15K</b></p> <p><b>Crisis communications workshop</b> 2-hr virtual or onsite workshop on how to manage a cyber incident from a communications standpoint. <b>Typical cost: 15K</b></p> <p><b>Crafting an IRP workshop</b> 2-hr virtual or onsite workshop to create an incident response plan to mitigate issues from an incident. <b>Typical cost: 15K</b></p>	<p><b>Clients whose premium is \$50,000 or more may choose one offering from Option 1 or 2 per policy year</b></p> <p><b>Board of directors presentation on data security</b> Data privacy attorneys present a customized data security and governance legal obligations to the C-suite. 30-60 minutes, on-site. <b>Typical cost: 15K</b></p> <p><b>Phishing-resistant MFA keys</b> FIDO2-compliant keys from Yubico for up to 60 users. <b>Typical cost: 3K</b></p> <p><b>Phishing campaign assessment</b> Self-managed for up to 1,000 users. Or our vendor partner, Arsen will manage the training campaigns for up to 500 users. <b>Typical cost: 9K</b></p> <p><b>Incident response tabletop</b> A mock data incident will test the incident response plan involving IT, legal, risk, communications, HR, finance, and IT 2-hour virtual session. <b>Typical cost: 17.5K</b></p> <p><b>Business continuity planning seminar</b> RSM LLP's advisory practice explain a structured approach to business continuity planning. Plan templates provided. 2-hour virtual session. <b>Typical cost: 5K</b></p> <p><b>Information security best practices seminar</b> Experts from Lodestone highlight best practices for securing people, processes, and technology, customized by industry for C-suite. 2-hour on-site. <b>Typical cost: 15K</b></p>	<p><b>Clients whose premium is \$100,000 or more may choose one offering from Option 1, 2, or 3 per policy year</b></p> <p><b>Ransomware hardening assessment</b> IT consultation, scanning, recommendations, and roadmap designed to improve detection, response, and recovery. <b>Typical cost: 15K</b></p> <p><b>Phishing-resistant MFA keys</b> FIDO2-compliant keys from Yubico for up to 100 users. <b>Typical cost: 5K</b></p> <p><b>Phishing campaign assessment</b> Self-managed for up to 2,000 users. Or our vendor partner, Arsen will manage the campaigns for up to 1,000 users. <b>Typical cost: 12K</b></p> <p><b>C-suite/Board training on cyber resiliency</b> RSM LLP's advisory practice reveal the top focus areas for cyber resiliency. Customized for the client with actionable insights on improving ROI and mitigating risk. 60-90 minutes, virtual. <b>Typical cost: 15K</b></p> <p><b>Business continuity planning workshop</b> RSM LLP's advisory practice explain a structured approach to business continuity planning, with a deeper dive into an expanded set of templates. 4-hour on-site session. <b>Typical cost: 15K</b></p> <p><b>Incident response tabletop and workshop</b> Expert legal counsel will guide your incident response stakeholders through a customized mock data incident, and highlight common pitfalls in incident response. 4-hour on-site session. <b>Typical cost: 30K</b></p>

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